

INCOME GUIDELINES & DOCUMENTATION

*Additional documents may be requested

Guidelines

Documentation

The lesser of current year income or an average of the 150 from the NOAs. Income may be used. Employment must be permanent and without probation. Business For Self			
pay. If hours are not guaranteed, 2 years NOAs are required to calculate average. NOAs are required to calculate average. NOAs are required to calculate average. Any individual with 25% or more interest in a business for 2 years or more. Insured / Insurable Transactions with 3rd Party Validation: For income to qualify; The lesser of current year income or an average of the 2 most recent years self-employed income. Determined as per the following; Sole Proprietor – 2-year average of Line 150 from the NOAs. Income may be grossed up by 15% -or- add-backs for business use of home and capital cost allowance Incorporated Borrower – 2-year average of 174 income grossed up by 15% and Line 120 dividend income without gross up. Uninsured Conventional Transactions with 3rd Party Validation: For income to qualify; The lesser of current year income or an average of the 2 most recent years self-employed income. Uninsured Conventional Transactions with 3rd Party Validation: For lincome is not gualify; The lesser of current year income or an average of the 2 most recent years self-employed income. Stated Income: A reasonability test will be performed which considers various factors including industry norms, credit profile, and nature of the business. See BFS Stated Tip sheet for more.	Salaried	Employment must be permanent and without	current pay stub.
For all deals, insured and Uninsured. Insured / Insurable Transactions with 3rd Party Validation: For income to qualify; The lesser of current year income or an average of the 2 most recent years self-employed income. Determined as per the following: Sole Proprietor – 2-year average of Line 150 from the NOAs. Income may be grossed up by 15% - or add-backs for business use of home and capital cost allowance Incorporated Borrower – 2-year average of 1-74 income grossed up by 15% and Line 120 dividend income without gross up. Uninsured Conventional Transactions with 3rd Party Validation: For income to qualify; The lesser of current year income or an average of 1-8 2 most recent years self-employed income. Stated Income: A reasonability test will be performed which considers various factors including industry norms, credit profile, and nature of the business. See BFS Stated Tip sheet for more.	Hourly Wages	pay. If hours are not guaranteed, 2 years	current pay stub(s) to confirm guaranteed hours. If income is non-guaranteed or fluctuating, 2 years NOAs are required. Income is to be qualified on lesser of a 2 year NOA average or most recent NOA.
accountant Continued on page 2	Business For Self	 Insured / Insurable Transactions with 3rd Party Validation: For income to qualify; The lesser of current year income or an average of the 2 most recent years self-employed income. Determined as per the following; Sole Proprietor – 2-year average of Line 150 from the NOAs. Income may be grossed up by 15% -or- add-backs for business use of home and capital cost allowance Incorporated Borrower – 2-year average of T4 income grossed up by 15% and Line 120 dividend income without gross up. Uninsured Conventional Transactions with 3rd Party Validation: For income to qualify; The lesser of current year income or an average of the 2 most recent years self-employed income. Stated Income: A reasonability test will be performed which considers various factors including industry norms, credit profile, and nature of the 	 For all deals, Insured and Uninsured. Confirmation of Business Ownership and Evidence that the business has been in existence for a minimum of two years should be provided by one (or more) of the following as applicable: Articles of Incorporation (for a Corporation); T1 Generals with Statement of Business Activities and all schedules for the most recent two years (for sole proprietorship/partnerships); Most recent two years' Financial Statements for the corporation, prepared by a licensed accountant Business registration, GST/HST registration or Business License; * Additional documentation may be required if the information provided does not confirm the applicant owns the business. Plus the following: Insured Mortgages The two most recent years Notice of Assessments and/or T1 Generals. If T1's, they are to be completed by a tax professional, preferably an accountant OR Uninsured Conventional Mortgages – all documentation listed in each category is required Corporations The two most recent years Notice of Assessments T1 Generals completed by a tax professional, preferably an accountant Two years of complete Financial Statements for the corporation, prepared by a licensed accountant



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Documentation

Business For Self		Sole Proprietor 1. The two most recent years Notice of Assessments 2. T1 Generals with Statement of Business Activities and all schedules for the most recent two years, completed by a tax professional, preferably an accountant Partnership 1. The two most recent years Notice of Assessments 2. T1 Generals completed by a tax professional, preferably an accountant Stated Income: Please refer to Business For Self (ALT A) product feature sheet
Bonus, Overtime & Commission Income	100% of bonus or overtime income must be averaged over a 2-year period. The guaranteed salary may be used in full. For self-employed commission, income is determined using the Self-Employed (with 3rd party validation) guidelines above. *Use of bonus and/or overtime income, for qualification, is limited to 25% of base income. Attain Mortgage may waive the aforementioned at its sole discretion.	Letter of employment with verbal confirmation + current pay-stub. Income is to be qualified on lesser of a 2-year NOA average or most recent NOA.
Rental Income	For subject property rentals up to an 80% offset is permitted. For income from non-subject rentals as well as income from suites within an owner occupied property, please see our Investment Property and Rental Income tip sheet.	One of the following may be used to confirm rental income: 1. Lease agreement 2. Letter of economic rent from a Attain Mortgage approved appraiser (only if a current lease agreement is not available) 3. T776 Statement of Rental Income
Child Tax Benefit (child tax credit)	Child Care Benefit (child tax credit) can be used to qualify however cannot be the applicants only source of income and cannot exceed 15% of the total income used to qualify. This Income is not acceptable for all programs or products. Please see individual Rate Sheets, Product Sheets or contact your Regional Manager or Underwriter to discuss	Attain will require the Child Care Benefit notice confirming the client(s) are eligible for the monthly entitlement Maximum age of children is 12 years old Proof of the children's age is required (birth certificate). Proof of deposit in the form of bank statements for 90 days



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Guarantor (a borrower not on title)	If the guarantor resides in the property, the income will be considered for qualification purposes provided the guarantor the spouse. If the guarantor does not reside in the property, the income will be considered case-by-case provided the guarantor is an immediate family member and resides in the region where the property is located.	Documentation is dependent on the employment type of the guarantor; please review documentation requirement. Example: If the guarantor is salaried, please review the section of this document on salaried income.
Alimony / Support	100% may be used provided income represents less than 50% of total income and confirmed court ordered. Support income cannot be applicants only source of income.	A copy of the executed Separation Agreement must be provided (signed by all parties). AND one of the following: Most recent Tax Return confirming declared support income supported by NOA 3 month deposit account history showing support payment deposits
Part-Time	Up to 100% of permanent part-time income will be considered based on guaranteed number of hours. Up to 100% of income from a second part-time job will be considered if borrower can demonstrate a minimum two-year history.	Letter of employment with verbal confirmation + current pay stub. For a second part-time job, two years of N@ AG will be used to calculate and average. Income is calculated based on the lesser of the two-year average of NOAs or most recent years NOA.
Contract	Must show current contract is in place for a minimum of 12 months and deemed renewable. Quality of employment, supply/demand of services, and the terms of contract will also be considered and evaluated.	Receipt of Contract/Letter of employment. Current pay stub to confirm taxes are deducted at the source. Two most recent years of NOA to confirm income and no income tax arrears Income is calculated based on the lesser of the two-year average of NOAs or most recent years NOA *Additional documentation may be requested
Pension	CPP, OAS, Survivors Benefit, Annuity and other pensions are all considered. NOTE: May be grossed up if confirmed non-taxable. If < \$30K, it may be grossed up by 25%. If > \$30K, it may be grossed up by 35%.	One of the following may be used to confirm pension income: 1. Most recent year T4A or T1 Generals. 2. 3 months bank statements. 3. Pension statement issued.
Parental Leave	100% of annual income will be considered if income and return to work date are confirmed via employer.	Letter of employment with verbal confirmation. *Additional documentation may be requested
Investment	Must confirm that investment portfolio can sufficiently support continuity of investment income. Income is calculated based on the lesser of the two-year average income or the last year's income.	The income is to be confirmed by way of: The two most recent years of filed T1 Generals, or the Tax Summary forms (including all schedules), and The two most recent years associated Notices of Assessment (NOAs).



INCOME GUIDELINES & DOCUMENTATION

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Documentation

Seasonal Income & Employment Insurance	100% of Employment Insurance income and Seasonal income will be considered provided the applicant has been employed for at least two years, and the income is regular, recurring, and continuous. Income is calculated based on the lesser of the two-year average income or the last year's income.	Letter of employment with verbal confirmation + current pay stub. The income must be validated with two most recent years' income tax returns or NOAs.
Disability	Short Term Disability - 100% of income can be used provided the client's return date, position and salary can be verified by their employer. Permanent Disability – Provide income confirmation from Insurance Company. NOTE: May be grossed up if confirmed non-taxable. If < \$30K, it may be grossed up by 25%. If > \$30K, it may be grossed up by 35%.	Short Term – A current letter of Employment confirming the applicant's base salary, is on short term disability and their guaranteed return to work date. Verbal confirmation is also required. Permanent Disability - Letter from insurance company with verbal confirmation of annual disability, permanent status and whether it's non-taxable. If letter is outdated (exceeds 120 days), you must obtain a copy of current bank statements confirming deposits.

4 of 4